

FINANCIAL RESULTS

Q3 2015

CEO Christian Rynning-Tønnesen

CFO Hallvard Granheim

28th October 2015



Financial highlights

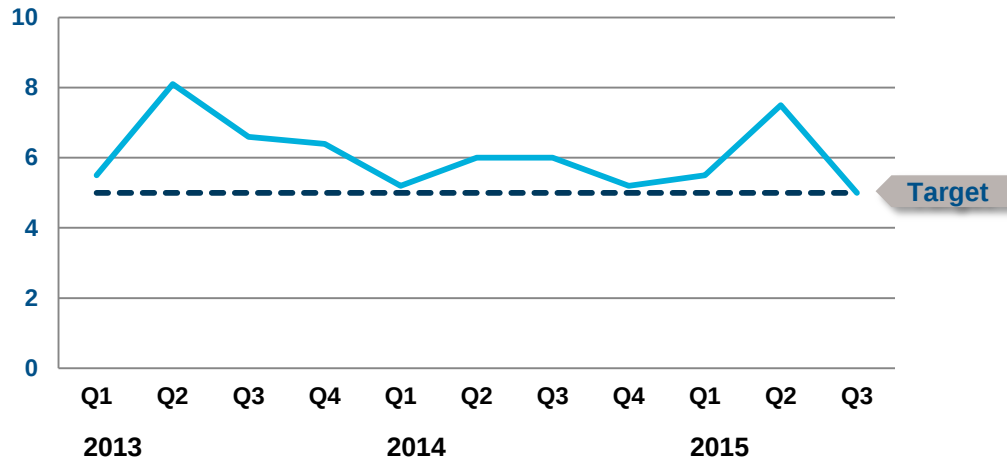


- ▶ Decline in underlying results (EBITDA)
 - Nordic prices are down 58 % Q-on-Q
 - Production from flexible Nordic hydropower assets held back
 - Improved contribution from International Hydropower
 - Underlying EBITDA of NOK 1142 million
- ▶ Large currency effects
 - -5195 million in negative currency effects under financial items, but counterbalanced by 5101 million in translation effects in equity
 - Net profit at NOK -3940 million

Health, safety and environment

Total Recordable Injuries rate¹

TRI-rate



- ▶ Health and safety
 - Positive quarterly injuries rate reaching target - still top priority to improve safety performance
 - Sick leave ytd 2.9 % - within target
- ▶ Environment
 - No serious environmental incidents

¹TRI rate: Number of injuries per million hours worked

Strategic development in Q3



European Flexible Generation

- ✓ Several hydropower refurbishments and upgrade projects in Norway and Sweden

Market operations

- ✓ Effective energy management
- ✓ Increased market access
- ✓ JV on solar with Bharat Light and Power

Hydropower in Emerging Markets

- ✓ Completion of acquisition of Desenvix
- ✓ Opening of 172 MW Cheves hydropower plant

Wind Power

- ✓ Decision to continue studies of a 1000 MW project in Norway
- ✓ Investment decision of 36 MW Andershaw, windfarm

District Heating

- ✓ Acquisition of Gardermoen Energi AS

Outlook



- ▶ Long-term contract portfolio stabilizes earnings
- ▶ Large hydro reservoir capacity gives high production flexibility
- ▶ Several projects and positive impact from new capacity

Key figures

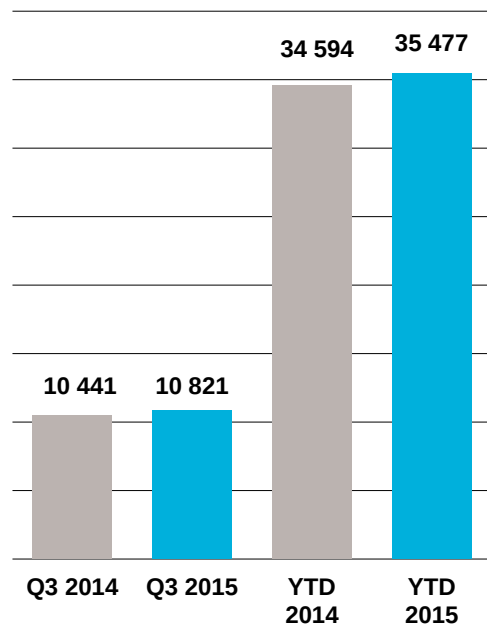
NOK million	Q3 2015	Q3 2014	YTD 2015	YTD 2014
Gross revenues ¹	10 821	10 441	35 477	34 594
EBITDA ¹	1 142	2 282	7 323	8 646
Net profit/loss	-3 940	4 151	-2 299	6 989

- ▶ Nordic prices down 58% measured in EUR/MWh Q-on-Q
- ▶ Production down 9%
- ▶ Financial items affected negatively by currency effects
 - Counterbalanced by translation effects in equity

¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

Gross operating revenues

NOK million



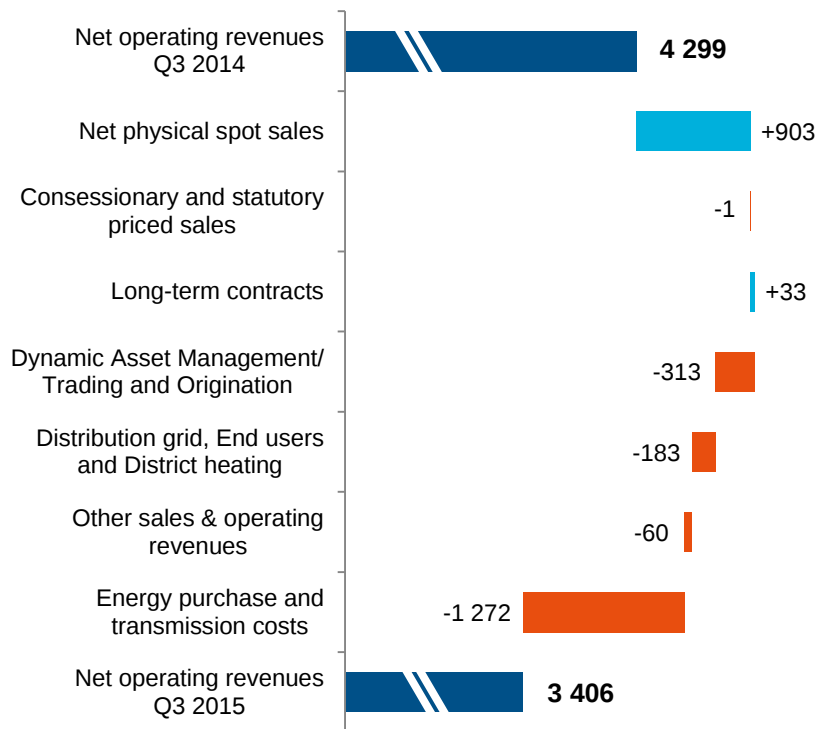
Δ Q3 15/Q3 14 + 3.6%

- ▶ Underlying gross operating revenues¹ in Q3 influenced by:
 - Higher contribution from International Hydro
 - Increased volumes in supplying market access to minor renewable energy producers
 - Lower power prices and production
- ▶ Average Nordic system price 13.4 EUR/MWh
Total power generation 11.1 TWh (- 9%)

¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

Net operating revenues

NOK million

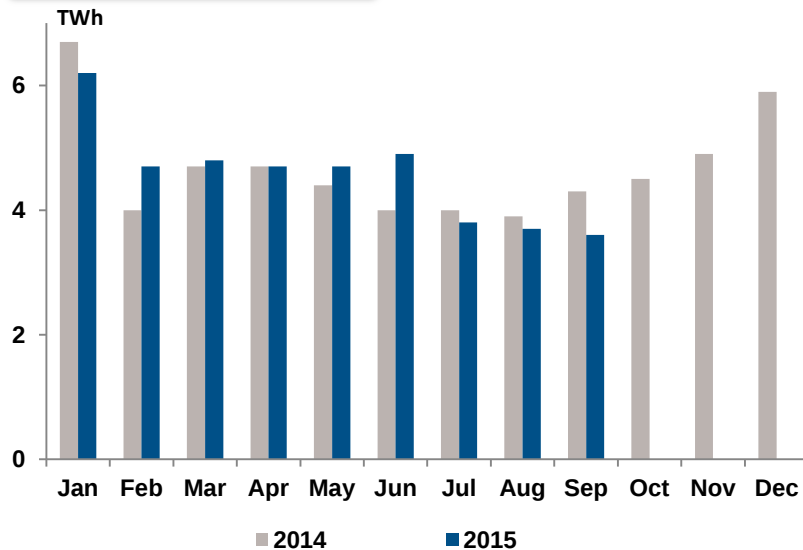


- ▶ Net operating revenues¹ down by NOK 893 million (- 21%)
 - Physical spot sales up due to increased market access activities but this also leads to an increase in energy purchase
 - Dynamic asset management and trading and origination down due to reduced results from Nordic trading and Global environmental portfolio
 - End users down due to reduced prices counterbalanced by reduced purchase price

¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

Statkraft production

Monthly power generation

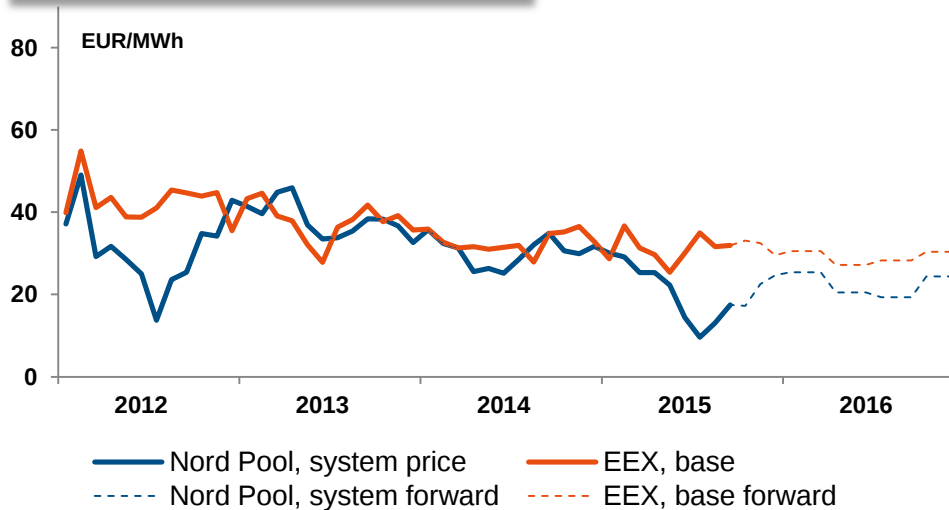


Q3 production is down -9% Q-on-Q

Technology	TWh	Change in TWh
Hydropower	10.5	-1.3
Wind power	0.5	+0.2
Gas power	-	-0.1
Bio power	0.1	-
Total	11.1	-1.1

Price development in Q3

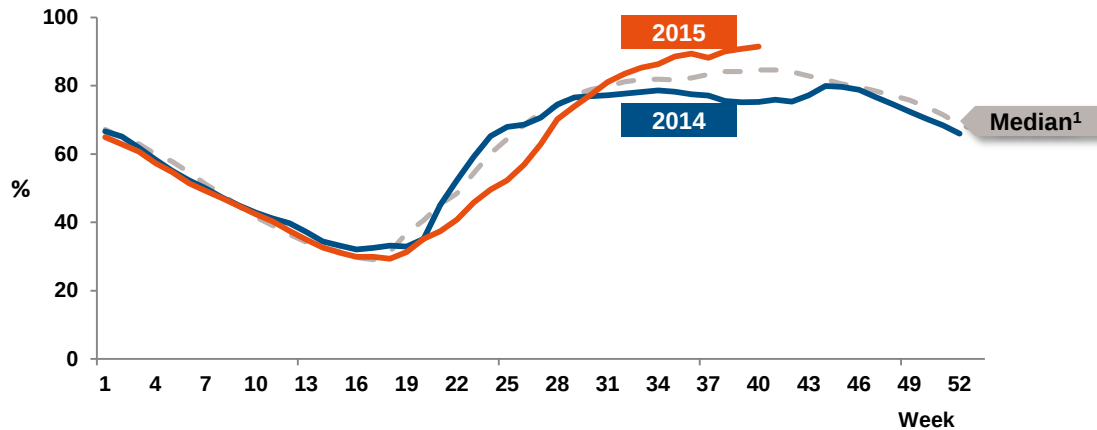
Electricity, average monthly price



- ▶ Q3 Nordic power prices lower than in 2014 due to strengthened hydrological balance
 - System price: 13.4 EUR/MWh - 58%
- ▶ German power prices on a level with Q3 2014
 - Spot price (base): 32.8 EUR/MWh + 4%
- ▶ Forward prices down in the Nordic region and somewhat down in Germany

Nordic reservoir levels

Nordic reservoir water levels

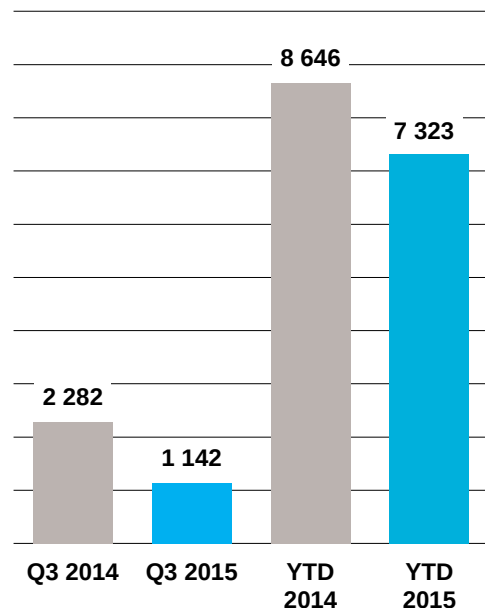


- ▶ Inflow highly above normal through the quarter
- ▶ At the end of September Nordic reservoirs were 111 TWh corresponding to 108% of median
- ▶ Reservoirs filled to 91% of maximum capacity of 121.4 TWh

¹ Median 1990-2012

NOK 1.1 billion in underlying EBITDA

NOK million



Δ Q3 15/Q3 14 - 50%

- ▶ Underlying EBITDA¹ was down by NOK 1.140 million in Q3
- ▶ Lower Nordic price and lower hydropower production
- ▶ Improved contributions from International Hydropower
 - Particularly due to acquisitions in Chile and Brazil

¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

Weakened NOK against EUR

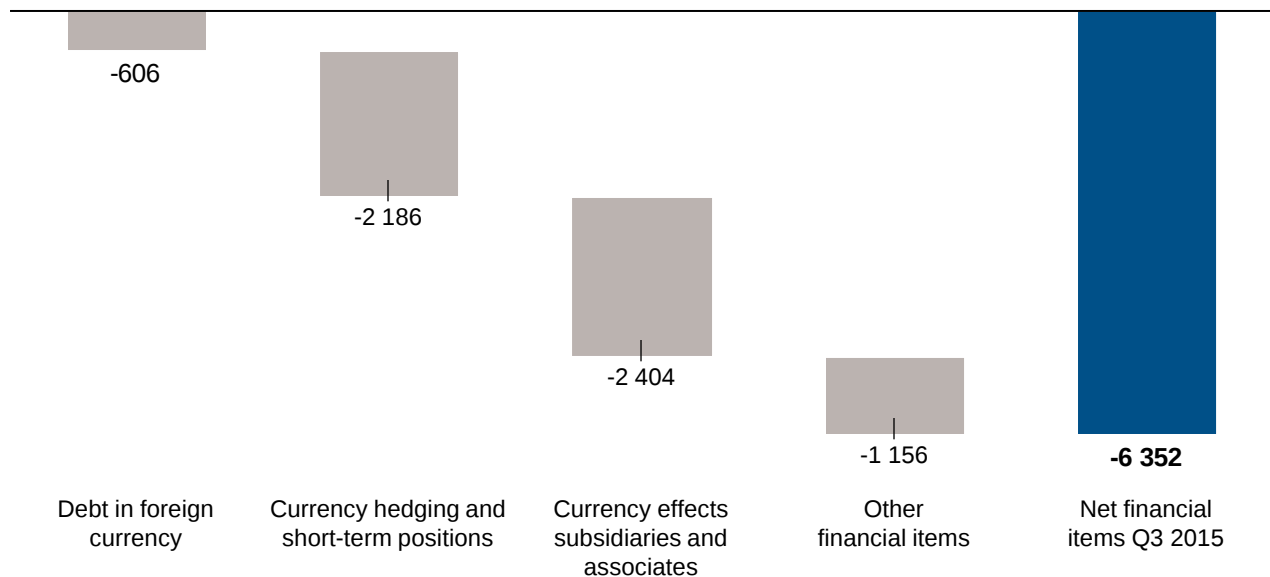
Exchange rate EUR/NOK



Q3 currency effects of NOK -5 195 million

Breakdown Net financial items Q3 2015

NOK million



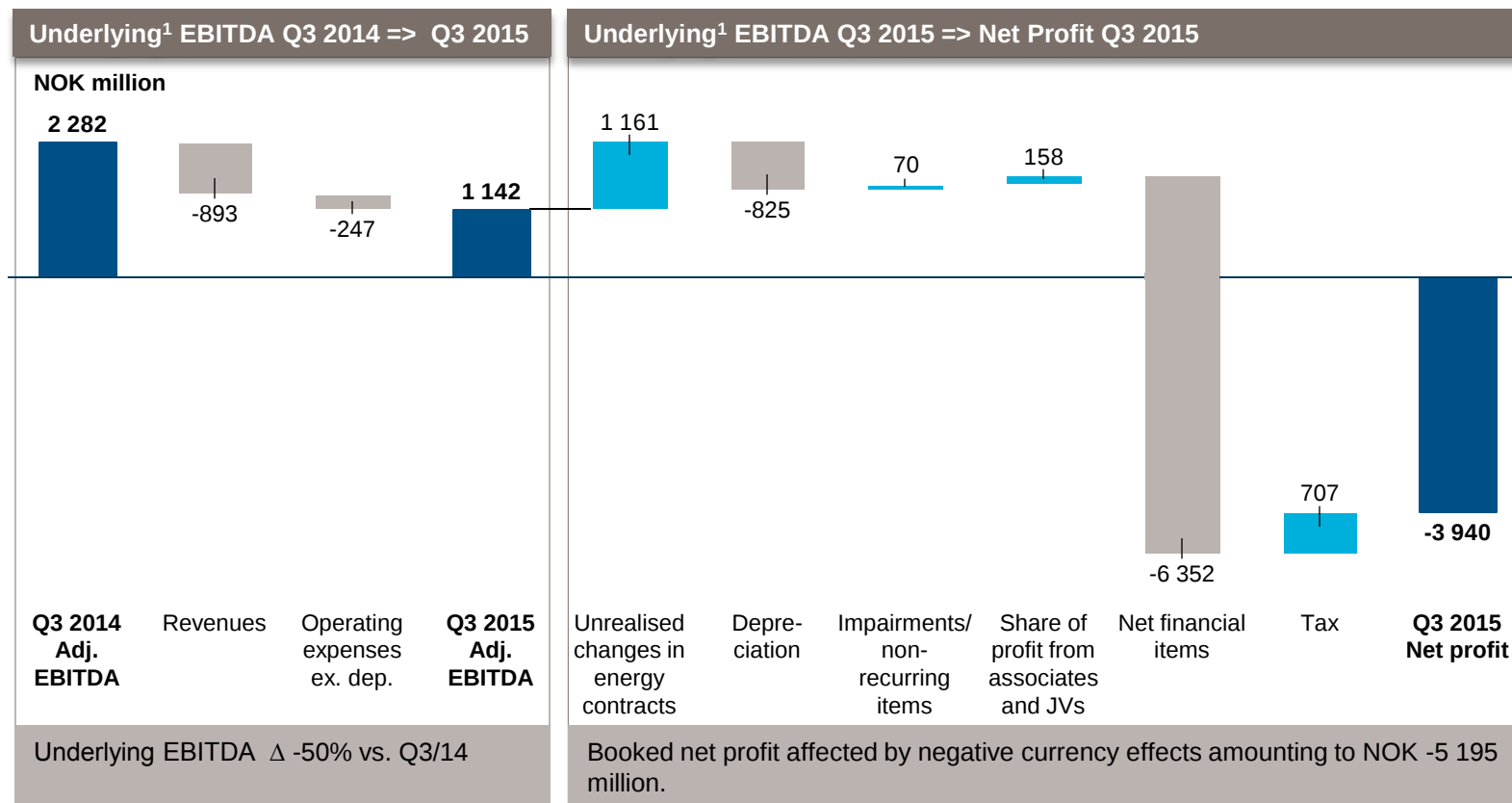
Most of currency effects are offset by positive translation effects in equity

Net profit influenced by currency items

NOK million	Q3 2015	Q3 2014	FY 2015	FY 2014
Net profit/loss	-3 940	4 151	-2 299	6 989

- ▶ Weakening of NOK against EUR gave large negative currency effects under financial items
- ▶ Net profit held back by lower prices and production

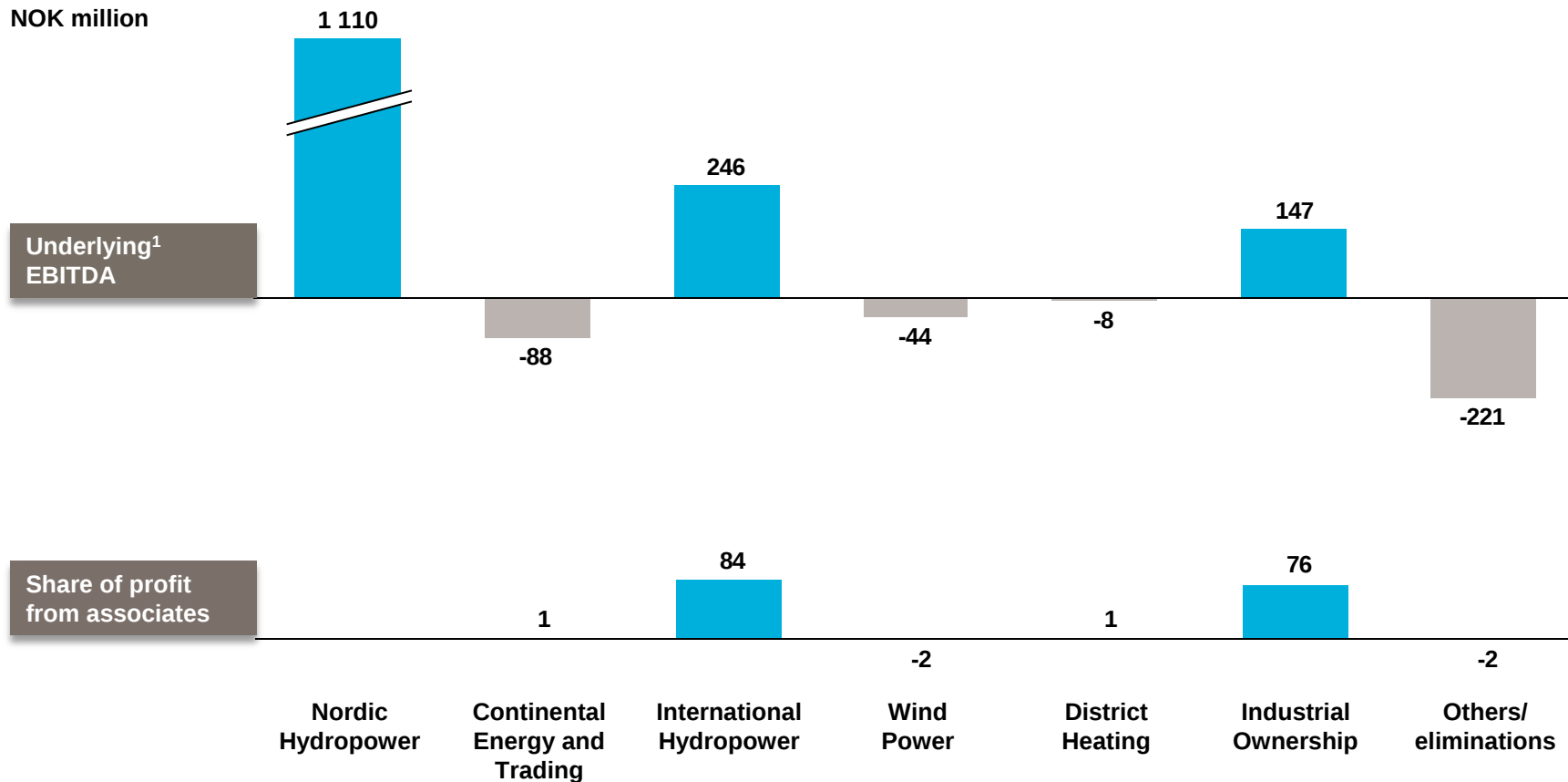
Q3 net profit breakdown



¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

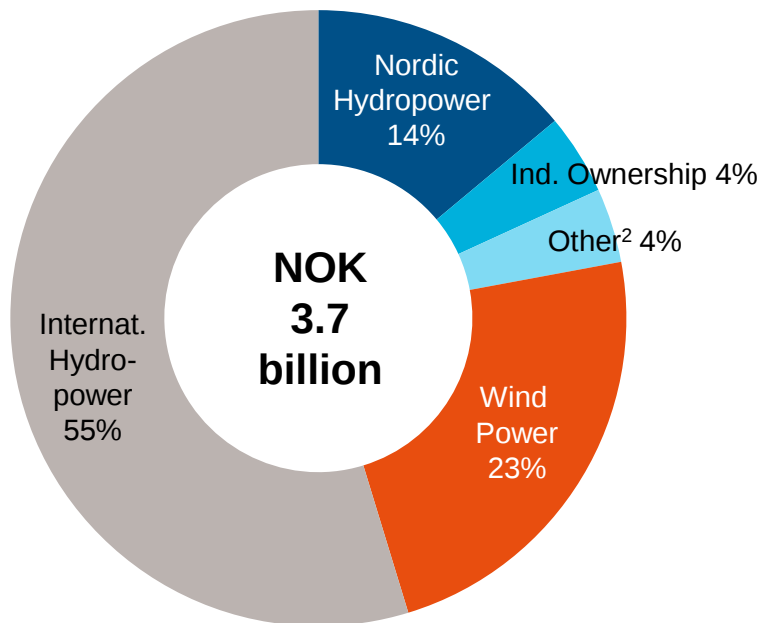
Q3 segment financials

NOK million



¹Adjusted for unrealised changes in value on energy contracts and significant non-recurring items

Q3 2015 capital expenditure¹



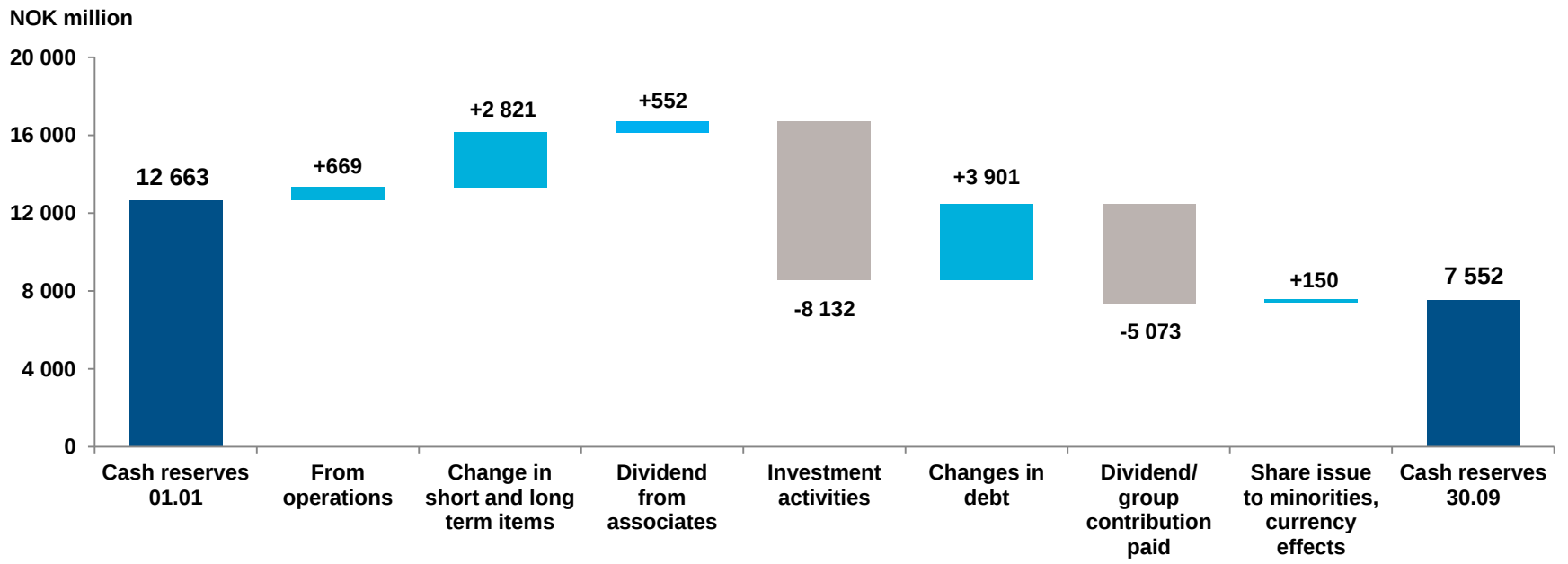
- ▶ Distribution of CAPEX in the quarter:
 - 50% expansion investments
 - 37% investments in shareholdings
 - 13% maintenance investments
- ▶ New hydropower capacity under construction mainly in Norway, Turkey, Albania and Chile
- ▶ Wind power developments in UK and finalise ongoing projects in Sweden
- ▶ Ownership interests primarily related to the acquisition of shares in Desenwix in Brazil

¹ Exclusive loans to associates

² Including District heating, Small-scale hydropower and Continental energy and trading

Solid cash flow

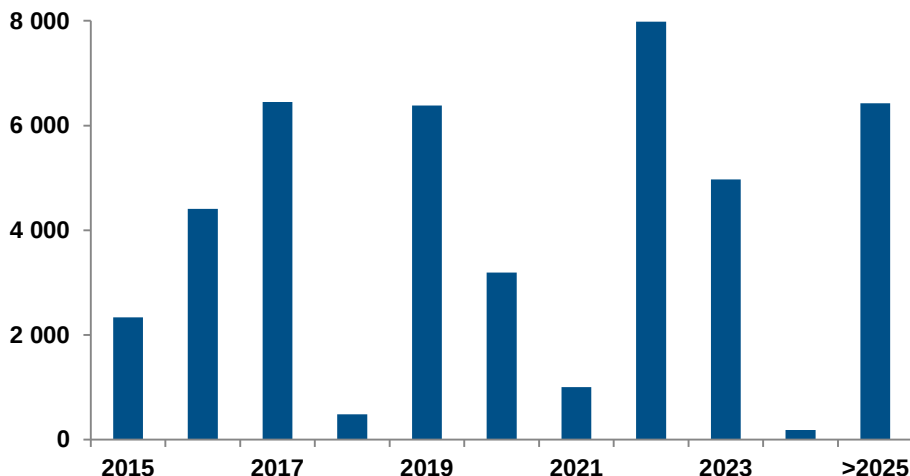
Cash flow year-to-date



Long-term debt

Debt repayment profile

NOK million



- ▶ Net interest-bearing debt NOK 37.4 billion (23.6 at end of 2014)
 - NOK 38%, EUR 42%, GBP 14%, USD 3%, BRL 2%
 - 63% floating interest
 - Interest-bearing net debt ratio 30.4% (21.2% at end of 2014)
- ▶ NOK 2.3 billion debt matures in rest of 2015

Strong credit ratings



A- / Stable



Baa1 / Stable

- ▶ Maintaining current ratings with S&P and Moody's
- ▶ Strong support from owner:
 - New equity in 2014
 - Reduced dividends for 2015-2017
- ▶ CAPEX adapted to financial capacity

Summary



- ▶ Net result held back by low prices, reduced production and currency effects
- ▶ Strong resource situation in the Nordics
- ▶ Currency effects counterbalanced in Other Comprehensive Income
- ▶ Solid low cost position in the Nordics as strategic advantage



THANK YOU

Contact information for Investor Relations:

Thomas Geiran:

Phone: +47 905 79 979

E-mail: Thomas.Geiran@statkraft.com

Yngve Frøshaug:

Phone: +47 900 23 021

E-mail: Yngve.Froshaug@statkraft.com



Statkraft
PURE ENERGY

www.statkraft.com

APPENDIX



Statement of Comprehensive Income

NOK million	Third quarter		Year to date		The year
	2015	2014	2015	2014	2014
COMPREHENSIVE INCOME					
PROFIT AND LOSS					
Sales revenues	12 435	9 431	36 403	30 968	48 246
Other operating revenues	335	2 507	855	3 329	4 008
Gross operating revenues	12 770	11 937	37 258	34 297	52 254
Energy purchase	-7 947	-5 242	-22 207	-16 347	-25 264
Transmission costs	-257	-283	-803	-874	-1 185
Net operating revenues	4 566	6 412	14 248	17 076	25 805
Salaries and payroll costs	-936	-595	-2 540	-2 199	-3 051
Depreciation, amortisation and impairments	-755	-1 801	-4 114	-3 308	-4 071
Property tax and licence fees	-422	-409	-1 248	-1 226	-1 630
Other operating expenses	-905	-732	-2 647	-2 502	-3 493
Operating expenses	-3 019	-3 537	-10 550	-9 234	-12 246
Operating profit/loss	1 548	2 875	3 698	7 842	13 560
Share of profit/loss from associates and joint ventures	158	134	300	213	661
Financial income	87	141	296	722	859
Financial expenses	-871	-340	-1 605	-987	-1 309
Net currency effects	-5 195	3 185	-3 756	3 061	-4 791
Other financial items	-372	63	-239	83	-1 043
Net financial items	-6 352	3 049	-5 303	2 879	-6 283
Profit/loss before tax	-4 647	6 058	-1 305	10 934	7 937
Tax expense	707	-1 907	-994	-3 944	-4 045
Net profit/loss	-3 940	4 151	-2 299	6 989	3 892
Of which non-controlling interest	-193	80	-720	437	684
Of which majority interest	-3 747	4 071	-1 579	6 552	3 209
OTHER COMPREHENSIVE INCOME					
Items in other comprehensive income that recycle over profit/loss:					
Changes in fair value of financial instruments	-929	287	-822	137	-907
Income tax related to changes in fair value of financial instruments	242	-77	161	-41	276
Items recorded in other comprehensive income in associates and joint arrangements	-187	-120	-20	-248	-123
Currency translation effects	5 101	-2 791	4 216	-2 347	7 734
Reclassification currency translation effects related to foreign operations disposed of in the year	772	-74	772	-19	-69
Items in other comprehensive income that will not recycle over profit/loss:					
Estimate deviation pensions	-274	-462	491	-967	-704
Income tax related to estimate deviation pensions	88	109	-177	308	184
Other comprehensive income	4 812	-3 126	4 620	-3 175	6 392
Comprehensive income	872	1 025	2 321	3 814	10 284
Of which non-controlling interest	-231	-165	-576	607	1 322
Of which majority interest	1 105	1 189	2 897	3 207	8 962

Statement of Financial Position

NOK million	30.09.2015	30.09.2014	31.12.2014
STATEMENT OF FINANCIAL POSITION			
ASSETS			
Intangible assets	6 227	2 853	3 439
Property, plant and equipment	109 422	99 080	99 199
Investments in associates and joint ventures	18 350	16 031	19 027
Other non-current financial assets	7 472	3 288	6 093
Derivatives	5 077	4 281	5 616
Non-current assets	146 550	125 534	133 374
Inventories	2 387	1040	2 088
Receivables	9 424	6 873	12 433
Short-term financial investments	618	432	443
Derivatives	5 350	7 150	6 816
Cash and cash equivalents (included restricted cash)	7 552	12 317	12 663
Current assets	25 331	27 812	34 444
Assets	171 879	153 345	167 817
EQUITY AND LIABILITIES			
Paid-in capital	56 361	51361	56 361
Retained earnings	21 167	18 119	23 866
Non-controlling interest	7 897	7 084	7 833
Equity	85 426	76 564	88 059
Provisions	19 691	18 077	18 796
Long-term interest-bearing liabilities	41 736	28 154	27 438
Derivatives	3 534	3 716	3 556
Long-term liabilities	64 961	49 947	49 790
Short-term interest-bearing liabilities	3 813	10 314	9 306
Taxes payable	1 858	3 581	3 546
Other interest-free liabilities	9 968	6 274	9 808
Derivatives	5 855	6 666	7 308
Current liabilities	21 493	26 835	29 968
Equity and liabilities	171 879	153 345	167 817

Statement of Cash Flow

NOK million	Year to date		The year
	2015	2014	2014
STATEMENT OF CASH FLOW			
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before tax	-1 305	10 934	7 937
Profit/loss on sale of non-current assets	1	-155	-80
Depreciation, amortisation and impairments	4 114	3 308	4 071
Profit/loss from the sale of business		-2 276	-2 559
Profit/loss from the sale of shares, and associates and joint ventures	471	-69	-69
Profit from restructuring of SN Power		-564	-564
Share of profit/loss from associates and joint ventures	-3 00	-213	-661
Unrealised changes in value	819	-1889	4 412
Taxes	-3 131	-3 345	-3 593
Cash flow from operating activities	669	5 731	8 895
Changes in long term items	-138	106	-52
Changes in short term items	2 959	1 181	-2 674
Dividend from associates	552	724	729
Net cash flow operating activities	A	4 042	6 898
CASH FLOW FROM INVESTING ACTIVITIES			
Investments in property, plant and equipment*	-5 841	-6 736	-8 801
Proceeds from sale of non-current assets	136	42	-17
Business divestments net liquidity inflow to the Group	380	3 491	4 688
Business combinations and asset purchase, net liquidity outflow from the Group**	-2 848	-74	-74
Restructuring of SN Power, net liquidity outflow from the Group		-770	-770
Loans to third parties	-3	-90	-100
Repayment of loans from third parties	307	392	390
Considerations regarding investments in other companies **	-2 64	-589	-765
Net cash flow from investing activities	B	-4 334	-5 449
CASH FLOW FROM FINANCING ACTIVITIES			
New debt	13 420	1773	1917
Repayment of debt	-9 519	-693	-3 900
Capital increase			5 000
Dividend and group contribution paid	-5 073	-74	-74
Share issue in subsidiary to non-controlling interests	15	206	225
Net cash flow from financing activities	C	1 212	3 168
Net change in cash and cash equivalents	A+B+C	4 620	4 617
Currency exchange rate effects on cash and cash equivalents	135	11	362
Cash and cash equivalents 0101	12 663	7 685	7 685
Cash and cash equivalents 30.09/31.12***	7 552	12 317	12 663
Unused committed credit lines	14 000	12 000	12 000
Unused overdraft facilities	2 200	2 200	2 200
Restricted Cash	-	-	-

*Investments in the cash flow are NOK 560 million lower than investments in fixed assets in the segment reporting due to prepayments in earlier periods and also acquisition of assets from investments not yet paid as of third quarter 2015.

** Investments in business combinations, asset purchase and investment in other companies are NOK 618 million lower than for investments in other companies shown in the segment reporting. This is mainly due to cash in the acquired companies of NOK 329 million, part of the acquisition cost not yet paid as of third quarter of NOK 337 as well as investments by Statkraft Forsikring not presented as investment in the segment reporting of - NOK 55 million.

***Included in cash and cash equivalents are NOK 446 million related to joint operations as of third quarter 2015.